

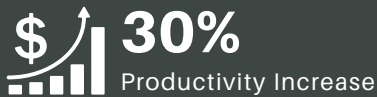
365BOOKSPRO Case Study

A complete solution for your business!

AT A GLANCE

The client operates as a boutique accounting firm established in 2013. As a small business owner, the client leads a team of 11 individuals and offers services encompassing tax preparation, accounting, and IT support. With the objective of business expansion, the client aims to augment their operations and extend their service offerings to additional locations.

KEY METRICS



Through 365BOOKSPRO's remarkable capacity to establish connections between our valued clients and top-tier professionals at highly competitive rates, a staggering 40-55% reduction in labor expenses was achieved, concurrently augmenting the client's profitability and bolstering the efficacy of their esteemed team.



Our accomplished team comprises professional recruiters and industry mavens who possess an intricate comprehension of diverse sectors and their distinctive prerequisites. Leveraging our profound knowledge and expertise, we identify superlative candidates for each role, meticulously considering crucial factors such as experience, skill set, personality traits, and cultural compatibility.

Client's contact details upon request.



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CHALLENGES

The client encounters serious difficulty acquiring suitable talent while expanding their company, a challenge commonly observed in the United States. The highly competitive job market and elevated salary expectations contribute to the client's struggle in identifying appropriate candidates for their vacant positions. This challenge, particularly in the accounting industry, is renowned for its competitiveness and generous career offer packages. The client's efficiency suffers during periods of reduced hiring, resulting in sluggish project completion and hindering their business growth objectives.

SOLUTIONS

Our primary objective lies in seamlessly bridging the client with the ideal talents that impeccably align with the distinctive requisites of their esteemed organization. Recognizing the individuality inherent in every enterprise's staffing demands, we have painstakingly curated an exquisite talent pool, comprising the crème de la crème possessing unparalleled skill sets within the industry.



ACCESS TO A
GLOBAL POOL
OF TALENTS



EXCELLENT
PROFESSIONAL
SERVICE



BOOST
PRODUCTIVITY

THE 365BOOKSPRO EFFECT

REDUCE LABOR COSTS

1 The prudent choice of collaborating with 365BOOKSPRO has yielded fruitful outcomes for the client, as it enabled them to reduce their expenses significantly. Initially, the client had been spending over the budget on an in-house employee possessing identical expertise to what 365BOOKSPRO offers. However, our adept team delivered commensurate excellence in their work for 50% savings, manifesting a remarkable 50% reduction in salary expenditures. This substantial reduction in costs obtained by the client, allowed them to channel additional resources towards fostering their business expansion.

TIME AND RESOURCES SAVINGS

2 Through the invaluable assistance rendered by 365BOOKSPRO, the client adeptly harnessed the expertise of highly competent professionals, thereby circumventing the need to allocate any internal resources. In this instance, the proficient individual in question seamlessly brought forth her wealth of knowledge and experience, enhancing the efficacy of the client's operational endeavors.

GROWING THEIR BUSINESS

3 The client adeptly prioritized the expansion of their business by judiciously entrusting specific tasks to the domain experts. Such a strategic approach proves particularly advantageous for smaller enterprises or thriving startups burdened by constrained resources, as it liberates invaluable time and allocates precious resources towards the paramount objectives of augmenting growth and maximizing profitability.